

PAUL HAWKEN, OTHER PUBLISHED WORKS
EXCERPTED FROM CV DECEMBER 2010

BOOK CHAPTERS, ESSAYS, EXCERPTS

Book Title and Author	Contribution by Paul Hawken	Date and Publisher
<i>Sustainable World Sourcebook</i>	Introduction	2010 Sustainable World Coalition
<i>The Energy Reader</i> Edited by Laura Nader	<i>Natural Capitalism</i>	2010 UK: Wiley Blackwell
<i>Environmental Ethics: the big questions</i> Edited by David R. Keller	A Declaration of Sustainability	2010 UK: Wiley Blackwell
<i>Moral Ground: Ethical Action for a Planet in Peril</i> Edited by: Kathleen Dean Moore, Michael Nelson	The Most Amazing Challenge	2010 Trinity University Press
<i>Hope Beneath our Feet: Restoring our Place in the Natural World</i>	<i>University of Portland 2009 Commencement Address</i>	2010 Berkeley: North Atlantic Books
<i>Design is intelligence made visible</i>	<i>You are brilliant, and the earth is hiring (University of Portland 2009 Commencement Address)</i>	2010 New Jersey: Teknion
<i>The Last Iceberg</i> by Camille Seaman	Foreword	2009 PhotoLucida
<i>Running the Numbers: an American self-portrait</i> by Chris Jordan	Essay: The Idyllic and the Unforgivable	2009 Museum of Art/Washington State University
<i>The Green Quotient: Insights from Leading Experts on Sustainability</i> By Charles Lockwood		2009 Washington DC: Urban Land Institute
<i>The 100 Best Business Books of All Time: What They Say, Why They Matter, and How They Can Help You</i> By Jack Covert and Todd Sattersten	Growing A Business Commendation	2009 Knoxville: Portfolio Hardcover
<i>Revolution in a Bottle: How Terracycle is Redefining Green Business</i> By Tom Szaky	Foreword	2009 Portfolio Trade
<i>Minding Your Business: Profits That Restore the Planet</i> By Horst Rechelbacher	Foreword	2008 San Rafael: Earth Aware Press
<i>How Green Is Your City? The SustainLane U.S. City Rankings</i>	Foreword	2007 BC Canada: New Society Publishers
<i>Readings for English Composition 101</i> 2- Edition, Edited by Carmen Hoover	Skeleton Woman in Seattle	2005 Acton, MA: Copley Custom Publishing Group
<i>Greed to Green: The Transformation of an Industry and a Life</i> By David Gottfried	Preface	2003 WorldBuild Publishers
<i>Best Practice: Ideas and Insights from the World's Foremost Business Thinkers</i>	Social Entrepreneurship: A Model for Sustainable Growth	May 2003 Cambridge: Perseus Publishing
<i>Reading Between the Lines 3- Edition</i>	Natural Capitalism	2003 New York: McGraw Hill
<i>What's Next: Exploring the New Terrain for Business</i>		Sept 2002 Cambridge: Perseus Publishing
<i>No War: War is Not the Answer</i>	Imagine	2002 Tokyo: Gentosha Publishing
<i>Mindfulness in the Marketplace: Compassionate Responses to Consumerism</i>	Down to Business, Reshaping the Economy	2002 Berkeley: Parallax Press
<i>The Jo'Burg Memo: Memorandum for the World Summit on Sustainable Development, Fairness in a Fragile World</i> CoAuthored with Wolfgang Sachs		2002 Berlin: Heinrich Böll Foundation
<i>Business & Sustainable Development</i> Edited by Richard Starkey and Richard Welford	A Road Map for Natural Capitalism coauthored with Amory and Hunter Lovins	2001 London: Earthscan
<i>Take it Personally, How Globalization Affects You and</i>	Seattle	2001

How to Fight Back
By Anita Roddick

Berkeley: Publishers Group West

<i>Community Matters: A Reader for Writers</i> Marjorie Ford, Elizabeth Schave Sills	Skeleton Woman in Seattle	2001 New York: Longman
<i>Sustainable Architecture White Papers</i> Multiple Authors	Preface	2001 White River Junction: Chelsea Green
<i>The Earthscan Reader in Business & Sustainable Development.</i>	A Road Map for Natural Capitalism	2001 London: Earthscan Publications, Ltd.
<i>The Environment and Society Reader</i>	A Declaration of Sustainability	2001 Boston: Allyn and Bacon
<i>Only Connect: Soil, Soul, Society.</i> <i>The Best of Resurgence Magazine, 1990-1999</i>	Ecology is a Serious Business	2000 Devon: Green Books Limited
<i>Harvard Business Review on Business and the Environment</i>	A Road Map for Natural Capitalism	2000 Boston: Harvard Business School Press
<i>Perspectives on Contemporary Issues: Readings Across the Disciplines</i>	A Declaration of Sustainability	2000 Fort Worth: Harcourt College Publishers
<i>Imagine: What America Could Be in the 1st Century</i> Edited by Marianne Williamson	Possibilities: The Resurgence of the Citizens' Movement	2000 Pennsylvania: Rodale Press
<i>Globalize This!</i> <i>The Battle Against the World Trade Organization and Corporate Rule.</i> A Global Exchange Publication	Skeleton Woman Visits Seattle	2000 Maine: Common Courage Press
<i>Small Is Beautiful:</i> <i>Economics As If People Mattered, 25 Years Later</i> by E. F. Schumacher	Introduction	1999 Seattle: Hartley & Marks
<i>National Research Council 1997 Forum on Biodiversity: Nature and Human Society</i>	Natural Capitalism	1999 Washington DC: National Academy Press
<i>The Natural Step for Business: Wealth, Ecology, and the Evolutionary Corporation</i> Brian Natrass, Mary Altomare	Afterword	1999 Stony Creek: New Society Publishers Limited
<i>Voices from the Heart: A Compassionate Call for Responsibility</i> Edited by Eddie and Debbie Shapiro	Redesigning the World	1998 New York: Tarcher/Putnam
<i>Literature and the Environment</i>	A Declaration of Sustainability	1997 New York: HarperCollins College Publishers
<i>The Earthscan Reader in Business and Environment.</i>	A Teasing Irony	1996 London: Earthscan Publications Ltd.
<i>Deep Design: Pathways to a Livable Future</i> by David Wann, Center for Resource Management	Introduction	1996 Washington DC: Island Press
<i>The Environment: Opposing Viewpoints</i>	Redesigning Industry for Sustainability will Protect the Environment	1996 San Diego: Green Island Press
<i>In the Garden</i> Multiple Authors	Chapter	1991 Milwaukee: Narada Productions
<i>The New Organic Grower: A Master's Manual of Tools and Techniques for Home and Market Gardener</i> Eliot Coleman, Sheri Amseli, Molly C Field	Introduction	1989/1995 White River Junction: Chelsea Green Publishing

PUBLISHED ARTICLES, ESSAYS, OP-EDS

Title	Publication	Date	Co-Author(s)
Blessed Unrest	<i>Resurgence</i>	Jan/Feb 2008	
Reimagining the World	<i>Earth Island Journal</i>	April 2007	
What Do These People Want?	<i>The Ecologist</i>	July/Aug 2007	
To Remake the World	<i>Orion</i>	May/June 2007	
The Instinct to Save the Planet	<i>Ode Magazine</i>	May 2007	
How the Largest Movement in the World Came	<i>Urbanite: for Baltimore's Curious</i>	April 2007	

into Being and Why No One Saw it Coming		
Sustaining Power	<i>Worthwhile</i>	April/May 2006
Is Your Money Where your Heart Is? The Truth About SRI Funds	<i>Common Ground</i>	Oct 2004
Dreams of a Livable Future: Democracy, ecology, and cultural vitality depend on a new economic vision for the world	<i>Utne Magazine</i>	May/June 2007
Commerce and Wilderness	<i>Wild Earth</i>	Fall 2002
Sustainability and Survival	<i>Common Ground</i>	Sum 2002
McDonald's and Corporate Social Responsibility?	<i>Food First</i>	June 2002
Published online by many organizations, including:	<i>Tom Paine.com</i>	June 2002
	<i>Ethical Corporation Magazine</i>	June 2002
	<i>Common Dreams News Center</i>	June 2002
	<i>Orion, People & Nature</i>	June 2002
	<i>Sustainable Business.com</i>	June 2002
	<i>La Razón, Bolivia</i>	Aug 2002
	<i>La República, Uruguay</i>	Aug 2002
	<i>El Universal, Mexico</i>	Aug 2002
	<i>La Hora, Ecuador</i>	Aug 2002
	<i>Diario e Los Andes, Venezuela</i>	Aug 2002
	<i>Sol de Margarita, Venezuela</i>	Aug 2002
	<i>Folha de Paraná, Brazil</i>	Aug 2002
	<i>Jornal da Cidadade (Bauru), Brazil</i>	Aug 2002
	<i>Diario do Grande ABC, Brazil</i>	Aug 2002
	<i>Correio Popular, Brazil</i>	Sept 2002
<i>Jornal de Jundiá, Brazil</i>	Sept 2002	
<i>Folha de Londrina, Brazil</i>	Oct 2002	
A Ronald McDonald Fantasy	<i>San Francisco Chronicle</i>	June 2, 2002
"Listening" What the World Needs Now, Twelve Honest Answers	<i>Orion, People & Nature</i>	Spring 2002
Globalization: The Story Behind the 6 O'Clock News	<i>Eco-Futures: The Word on Sustainable Development</i>	Feb-April 2002
Cautionary Advice about California	<i>Christian Science Monitor</i> Op-ed, September 5, 2001	Sept 2001
Beyond the 2% Solution	<i>Boston Globe</i> Op-ed	2001
The Resurgence of Citizens' Movement	<i>The EDGE: Exploring the Evolution of Consciousness</i>	Jan 2001
N30	<i>What If? The Journal of Radical Possibilities</i>	March 2001
N30: On the Streets of Seattle	<i>Amicus Journal</i>	Spr 2000
N30: Quick Time meets Slow Time (excerpt)	<i>Earthlight</i>	Win 2000
N30	<i>Orion</i>	Spr 2000
Auber Kontrolle: Tagebuch der nicht Eingeladenen zum WTO Gipfel '99	<i>Der Grune Zweig</i>	Spring 2000
N30: Inside, Outside, All Around the World	<i>Sentient Times</i>	Feb/Mar 2000
N30: Skeleton Woman in Seattle	<i>The Sun</i>	April 2000
N30	<i>Talking Leaves</i>	Spr/Sum 2000
N30: Journal of the Uninvited	<i>Whole Earth</i>	Spr 2000
N30: WTO Showdown	<i>Yes! A Journal of Positive Futures</i>	Spr 2000
Published online by over 100 organizations, including:	<i>Co-Intelligence Institute</i>	Feb 2000
	<i>Earth Island Journal</i>	Feb 2000
	<i>Global Vision</i>	Feb 2000
	<i>Loving Earth</i>	Feb 2000
	<i>Ode (The Netherlands)</i>	Feb 2000
	<i>Southern Cross Review</i>	Feb 2000

	<i>Tidepool</i>	Feb 2000	
	<i>Annals of Earth</i>	Spring 2000	
Managing Our Environmental Portfolio	<i>BioScience</i>	Feb 2000	
Getting it Right	<i>Sierra</i>	Jan/Feb 2000	Bill McKibben, Anne Ehrlich, and Paul Ehrlich
Sustainable Steps	<i>Sentient Times</i>	Dec/Jan 1999-2000	
A Road Map for Natural Capitalism	<i>Harvard Business Review</i>	May/June 1999	Amory Lovins, and L. Hunter Lovins
Ecological Tax Reform	<i>BioScience</i>	Mar 1998	
Natural Capital Guest Essay, University Textbook		1998	
Natural Capitalism	<i>Mother Jones</i>	Mar/April 1997	
Undoing the Damage: Business and the Environment	<i>Vegetarian Times</i>	Sept 1996	
Mind Your Eco Business	<i>New Statesman and Society</i>	June 1994	
Ecology is a Serious Business	<i>Resurgence</i>	Mar/April 1994	
Que Mastiquen Selva Tropical	<i>El Europeo</i> (Spain)	Spring 1994	
Seven Steps to Doing Good Business	<i>Inc</i>	Nov 1993	William McDonough
Let Them Eat Rainforest Crunch	<i>Utne Reader</i>	Sept/Oct 1993	
Ecology of Commerce	<i>Resurgence</i>	Mar/April 1993	
Ecology of Commerce	<i>Executive Excellence</i>	Oct 1992	
The Ecology of Commerce	<i>Inc</i>	April 1992	
The Junk (Mail) Stops Here	<i>Utne Reader</i>	Nov/Dec 1990	
You Are The Customer, You Are The Company	<i>Nation's Business</i>	May 1989	
Coming of Age	<i>Inc</i>	April 1989	
Entrepreneurs: The Real Cultural Revolutionaries	<i>Utne Reader</i>	Jan/Feb 1989	
Growing A Business	<i>Success</i>	Oct 1988	
Eight Ways to Improve Your Customer Service	<i>Working Woman</i>	May 1988	
Tips From a Maverick Entrepreneur	<i>Reader's Digest</i>	April 1988	
Tips From a Maverick Entrepreneur	<i>Reader's Digest</i>	April 1988	
The Employee as Customer	<i>Inc.</i>	Nov 1987	
Mastering the Numbers	<i>Inc</i>	Oct 1987	
Problems, Problems: Problem Solving in Business	<i>Inc</i>	Sept 1987	
Truth or Consequences: Truth in Advertising	<i>Inc</i>	Aug 1987	
We're in a 1920s Economy	<i>Whole Earth Review</i>	Fall 1985	
You are the Customer, You are the Company	<i>Whole Earth Review</i>	Fall 1985	
Surviving in Small Business: Random Notes from a Small Business Junkie; The Seven Tomorrows Crib Sheet	<i>CoEvolution Quarterly</i>	Spr 1984	
How to Think About Money in Changing Times	<i>Esquire</i>	April 1983	
Disintermediation	<i>CoEvolution Quarterly</i>	Spr 1981	
What's Economical?	<i>CoEvolution Quarterly</i>	Sum 1980	

PUBLISHED ROUNDTABLES, INTERVIEWS, ADDRESSES

Title	Publication	Date	Interviewer
Questions for: Paul Hawken	<i>The Responsibility Project</i>	May 12, 2010	Amanda Little
Paul Hawken Responds: Questions from Sustainable Industries Forums	<i>Sustainable Industries</i>	Nov 2009	Various
WorldChanging Interview: Paul Hawken	Worldchanging.com	Sept 25, 2009	Kamel Patel
Myth and Hawken	<i>Sustainable Industries</i>	Aug 2009	Becky Brun
University of Portland Commencement Speech 2009 <i>Published online by many organizations and hundreds of bloggers, including: Additional publications in book chapters section, below.</i>	Charityfocus.org Globalmindshift.wordpress.com onthecommons.org commondreams.org graduationwisdom.com dowser.com yesmagazine.org <i>and more than 100 other websites</i>	2009	
The Ecological Captain: An Interview with Paul Hawken	<i>Wheel: Yale Undergraduate Sustainable Development Journal</i>	Spring 2009	David Schlusser and Samuel Breidbart
Interview: Paul Hawken	<i>Public Art Review</i>	Spr/Sum 2009	Karen Olson
The Movement with No Name	<i>tricycle: The Buddhist Review</i>	Fall 2008	Clark Strand
The TH Interview: Paul Hawken—Blessed Unrest (Part One)	<i>Treehugger</i>	July 18, 2008	Jacob Gordon
The TH Interview: Paul Hawken—Blessed Unrest (Part Two)	<i>Treehugger</i>	July 25, 2008	Jacob Gordon
Ele:conversation: Grassroots	<i>Elephant Journal</i>	Autumn 2007	Waylon H. Lewis
Paul Hawken: Growing WISER	<i>Sustainable Industries</i>	Sep 2007	Amy Westervelt
Worldchanging Interview: Paul Hawken, Bill McKibben	<i>Worldchanging.com</i>	Sept 2007	Jon Lebkowsky
Wired News Q&A: Green Guru Paul Hawken	<i>Wired</i>	August 2007	Jason Silverman
Power of the People	<i>Marin Extraordinary Living</i>	June 2007	Samantha Berry
Progressive Movements	<i>Pacific Sun</i>	June 2007	Jordan Rosenfeld
An Interview with Paul Hawken: Blessed Unrest	<i>Counterpunch.org</i>	June 21, 2007	JOHN STAUBER
Paul Hawken on the Optimism of our Hearts	<i>Ode Magazine</i>	May 2007	Jurriaan Kamp
The Value Conversation: The Global Economy's Immune System	<i>Value News Network</i>	May 3, 2007	Discussion with John Elkington
Product Design Interview: Blessed Unrest	<i>Metropolis</i>	April 2007	Elizabeth a. Evitts
TreeHugger Radio: An Interview with Paul Hawken	<i>Treehugger</i>	Jan 28, 2007	Treehugger Team
Economic Watersheds	<i>Race, Poverty & the Environment</i>	Summer 2006	Speech to the Ella Baker Center for Human Rights' Solution Salon, May 19, 2006
A 10,000-Year Perspective: Who Are You Going to Be: A Conversation with Joseph Goldstein and Paul Hawken	<i>Inquiring Mind: A Semiannual Journal of the Vipassana Community</i>	Fall 2005	Diana Winston
Interview: Paul Hawken	<i>Institute for the Future: 2004 Ten Year Forecast: Perspectives</i>	2004	Kathi Vian
Pauling Around: A wide-ranging interview with environmental visionary Paul Hawken	<i>Crist</i>	Feb 18, 2004	Amanda Little
Spear in the Chest	<i>Heartstone Journal</i> North Carolina: Warren Wilson College	Spring 2003	
Down To Business: Paul Hawken on Reshaping the Economy	<i>GreenMoneyJournal.com</i>	April/May 2002	Renee Lertzman
Down To Business: Paul Hawken on Reshaping the Economy	<i>The Sun</i>	April 2002	Renee Lertzman
Paul Hawken's Vision	<i>Fortune</i>	May 1, 2002	David Whitford
Nature Calls	<i>Pacific Sun</i>	May 30-June 5, 2001	
Corporate Futures: Interview with Paul Hawken and David Korten	<i>Saying Yes! Conversations on a World that Works for All</i> Washington: Positive Futures Network	2000	Sarah van Gelder
Gold in the Shadow	<i>Resurgence</i>	July/Aug 2000	Satish Kumar
Conversation with Paul Hawken	<i>Reflections (Society for Organizational Learning)</i>	Sum 2000	Nick Robins

Globalization After Seattle: A Roundtable (with Peter Bleyer, John Cavanagh, Randy Hayes, Hazel Henderson, Marjorie Kelly, David Korten, Fran Korten, Thea Lee, and Lori Wallach)	<i>Tikkun</i>	Mar/April 2000	
Keynote Address: TreePeople Annual "Grove" Conference, May 1997	<i>Second Nature: Adapting LA's Landscape for Sustainable Living. Beverly Hills: TreePeople</i>	1999	
Corporate Futures: Interview with Paul Hawken and David Korten	<i>YES! A Journal of Positive Futures</i>	Sum 1999	Sarah van Gelder
Out of Order: Discussion of Ideas of F. J. Sulloway	<i>Utne Reader</i>	Jan/Feb 1997	
ECNNECTION 2: from Designers to Optimizers	<i>Communication Arts Magazine</i>	Mar/April 1996	Dan Imhoff
Hawken to Hollywood: Revolution Has Begun	<i>Green Light: Environmental Media Association</i>	Nov/Dec 1995	
In Search of the Green Machine: Ecological Design	<i>I.D. Magazine</i>	Mar/April 1995	Karrie Jacobs
Democracy and Sustainability	<i>The Humanist</i>	Jan/Feb 1995	John Buell
The Next Reformation: Interview with Paul Hawken	<i>In Context</i>	Sum 1995	Sarah van Gelder
Paul Hawken, An Interview on Natural Capitalism	<i>Yoga Journal</i>	Sept/Oct 1994	Allan Hunt Badiner
Sustaining our Planet	<i>The Mother Earth News</i>	Feb/Mar 1994	
Best of Business Interview: Paul Hawken's Tools for Managing	<i>Best of Business Quarterly: A Collection of Outstanding Business Articles</i>	Winter 1988	Donald R. Katz
A 'New Age' Look at Business: Interview with Paul Hawken	<i>US News and World Report</i>	Nov 1987	Peter Dworkin
Credit, Debt and Cultural Miniaturization: Interview with Paul Hawken	<i>Whole Earth Review</i>	Sum 1986	Art Kleiner
A Garden Tool Maker Who's Cultivating Slow Growth	<i>Business Week</i>	Feb 1986	Marc Frons
The Plowboy Interview with Paul Hawken: Finding Your Way in a Turbulent Economy	<i>The Mother Earth News</i>	Mar/April 1985	Pat Stone
Guru of the New Economy: Paul Hawken	<i>Esquire</i>	Dec 1984	Donald Katz